





Nomura ASEAN Conference 2023 7 March 2023





GROUP OVERVIEW

GENM

GROUP OVERVIEW KEY PROPERTIES

Resorts World Genting, Malaysia

MALAYSIA





Resorts World Bimini, Bahamas



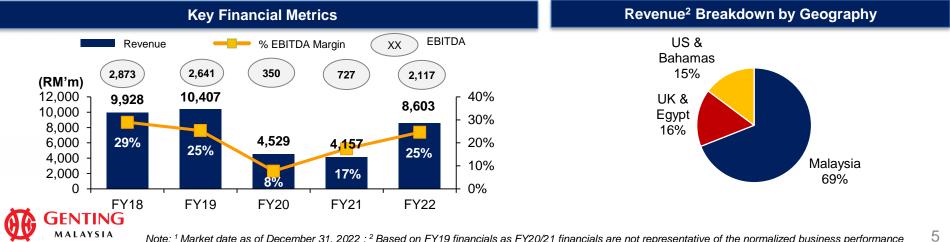
GROUP OVERVIEW INTRODUCTION

Overview

- GENM is a globally diversified casino and resort operator with a market capitalisation¹ of RM15.2bn ٠
- Genting Group ("GENT") has 49.4% ownership in GENM, and is the immediate and ultimate holding company of GENM
- Sole licensed casino operator in Malaysia, operating a casino at Resorts World Genting ("RWG") since 1971 ٠
- RWG is GENM's flagship property and a pioneer in the integrated resort format ٠

GENM

Operates over 40 properties across Asia, Europe and the Americas, attracting over 40m visitors annually





GENM

FINANCIAL HIGHLIGHTS 4Q22 & FY22

| In RM'mil | 4Q22 | 4Q21 | % Change | FY22 | FY21 | % Change |
|--------------------------|------------|-------|-------------|-------|---------|-------------|
| Revenue | 2,435 | 1,889 | ↑29% | 8,603 | 4,157 | 100% |
| % of 2019 | 100% | 77% | | 83% | 40% | |
| Adjusted EBITDA/(LBITDA) | 473 | 738 | ↓36% | 2,117 | 727 | 100% |
| % of 2019 | 86% | >100% | | 80% | 28% | |
| Adjusted EBITDA Margin | 19% | 39% | | 25% | 17% | |
| Net (Loss)/Profit | (469) | 124 | ↓>100% | (668) | (1,051) | ↑36% |

- Improvement in FY22 revenue and adjusted EBITDA driven by robust recovery of Group's operations worldwide
- 4Q22 net loss mainly due to net foreign exchange translation losses and impairment charges



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|---|---|---|---|
| U | | | |

FINANCIAL HIGHLIGHTS 4Q22 vs 3Q22

| In RM'mil | 4Q22 | 3Q22 | % Change |
|------------------------|-------------|-------|-------------|
| Revenue | 2,435 | 2,271 | ↑7% |
| % of 2019 | 100% | 86% | |
| Adjusted EBITDA | 473 | 610 | ↓22% |
| % of 2019 | 86 % | 88% | |
| Adjusted EBITDA Margin | 19% | 27% | |
| Net (Loss)/Profit | (469) | (8) | ↓>100% |

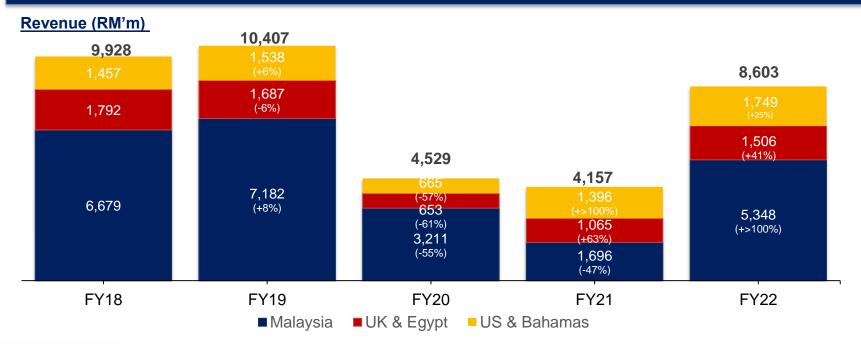
 Group's financial performance in 4Q22 mainly impacted by higher net foreign exchange translation losses and impairment charges



GENM

FINANCIAL HIGHLIGHTS REVENUE TREND

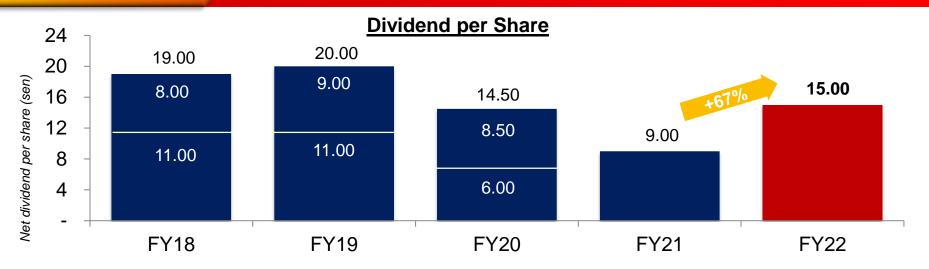
GENM is Well Diversified Geographically



Malaysia is the Group's largest revenue contributor



GENM CAPITAL MANAGEMENT STRATEGY



<u>Dividend</u>

- FY22 dividend yield: 5.6%[#]
- FY22 total dividend of 15.0sen (FY21: 9.0sen)

Share Buyback

Net treasury shares to-date: 273 million (4.59% of total issued capital)



GENM

FTSE4Good

SUSTAINABILITY INITIATIVES

SUSTAINABILITY IS AT THE FOREFRONT OF GENM'S OPERATIONS

FTSE4GOOD INDEX SERIES

- A constituent of the FTSE4Good Index Series since June 2018
- Top 25% in the FTSE4Good Bursa Malaysia Index

| 2021 ASEAN Corporate | Asiamoney 2022 Asia's | Safer Gambling Standard |
|---|--|--|
| Governance Scorecard Award | Outstanding Companies Poll | Britain |
| Recipient of "ASEAN Asset Class" Award | Most Outstanding Company in Malaysia – Casinos & Gaming Sector | Achieved "Advanced Level 3" Accreditation |

 GENM's commitment to sustainable operations is demonstrated by balancing economic aspirations with being a valuable contributor to the local economies in which it operates.





MALAYSIAN OPERATIONS

LEISURE & HOSPITALITY PERFORMANCE REVIEW IN 4Q22 & FY22

| In RM'mil | 4Q22 | 4Q21 | % Change | FY22 | FY21 | % Change |
|----------------------------|-------------|------|-------------|-------|-------|------------------|
| Revenue | 1,587 | 962 | ↑65% | 5,213 | 1,516 | ↑>100% |
| % of 2019 | 99 % | 60% | | 74% | 21% | |
| Adjusted EBITDA / (LBITDA) | 467 | 358 | 130% | 1,634 | 16 | 100% |
| % of 2019 | >100% | 86% | | 80% | 0.8% | |
| Adjusted EBITDA Margin | 29% | 37% | | 31% | 1% | |

- Demand recovery driven by the lifting of COVID-19 restrictions and re-opening of national borders
- Launch of Genting SkyWorlds contributed to greater non-gaming revenue
- Higher operating and payroll related expenses incurred due to ramp up of RWG's operations



LEISURE & HOSPITALITY PERFORMANCE REVIEW IN 4Q22 vs 3Q22

| In RM'mil | 4Q22 | 3Q22 | % Change |
|----------------------------|------------|-------|-------------|
| Revenue | 1,587 | 1,396 | ↑14% |
| % of 2019 | 99% | 78% | |
| Adjusted EBITDA / (LBITDA) | 467 | 445 | ↑5% |
| % of 2019 | >100% | 83% | |
| Adjusted EBITDA Margin | 29% | 32% | |

- RWG's recovery momentum mainly driven by continued ramp up of operations
- Adjusted EBITDA margin impacted by higher costs amid the opening of more capacity at RWG



LEISURE & HOSPITALITY RWG KEY STATISTICS – FY22



RESORTS WORLD GENTING HIGHLIGHTS IN 2022

Soft Opening of Genting SkyWorlds on 8 February 2022





... Exclusive world-class attractions promising endless entertainment





OVERSEAS OPERATIONS

UK & EGYPT

UK & EGYPT

LEISURE & HOSPITALITY PERFORMANCE REVIEW IN 4Q22 & FY22

| In £'mil | 4Q22 | 4Q21 | % Change | FY22 | FY21 | % Change |
|------------------------|------------|-------|-------------|-------------|-------|-------------|
| Revenue | 62.5 | 76.3 | ↓18% | 276.4 | 186.7 | ↑48% |
| % of 2019 | 79% | 97% | | 87 % | 59% | |
| Adjusted EBITDA | 11.2 | 31.4 | ↓64% | 55.1 | 42.7 | ↑29% |
| % of 2019 | 100% | >100% | | >100% | 97% | |
| Adjusted EBITDA Margin | 18% | 41% | | 20% | 23% | |

- 4Q22 volume of business in the UK impacted by inflationary pressures and weaker consumer confidence
- Group's decline in adjusted EBITDA in 4Q22 was mainly due to:
 - Higher payroll and related expenses from the ramp up of the Group's operations in the UK
 - Recognition of a one-off tax recovery in 4Q21



UK & EGYPT

LEISURE & HOSPITALITY PERFORMANCE REVIEW IN 4Q22 vs 3Q22

| In £'mil | 4Q22 | 3Q22 | % Change |
|----------------------------|------------|-------------|----------|
| Revenue | 62.5 | 74.1 | ↓16% |
| % of 2019 | 79% | 92 % | |
| Adjusted EBITDA / (LBITDA) | 11.2 | 14.0 | ↓20% |
| % of 2019 | 100% | 85% | |
| Adjusted EBITDA Margin | 18% | 19% | |

• 4Q22 volume of business in the UK impacted by inflationary pressures and weaker consumer confidence





OVERSEAS OPERATIONS

US & BAHAMAS

US & BAHAMAS

LEISURE & HOSPITALITY PERFORMANCE REVIEW IN 4Q22 & FY22

| In US\$'mil | 4Q22 | 4Q21 | % Change | FY22 | FY21 | % Change |
|--------------------------|-------|-------|-------------------|--------|--------|-------------|
| Revenue | | | | | | |
| RWNYC and RW Omni | 89.4 | 80.6 | <mark>↑11%</mark> | 346.0 | 304.1 | ↑14% |
| RW Bimini | 11.4 | 3.2 | 100% | 31.3 | 15.3 | 100% |
| Total | 100.8 | 83.8 | ↑20% | 377.3 | 319.4 | ↑18% |
| % of 2019 | >100% | 95% | | >100% | 90% | |
| Adjusted EBITDA/(LBITDA) | | | | | | |
| RWNYC and RW Omni | 37.3 | 33.6 | ↑11% | 128.8 | 121.3 | ↑8% |
| RW Bimini | (4.5) | (5.6) | ↑20% | (20.2) | (21.2) | ↑5% |
| Total | 32.8 | 28.0 | ↑17% | 108.6 | 100.1 | ↑8% |
| % of 2019 | >100% | >100% | | >100% | >100% | |
| Margin | 33% | 33% | | 29% | 31% | |

Improvements in Group's US performance mainly driven by higher volume of business registered at RWNYC

• Operating trends at RW Bimini gradually improved following the relaxation of travel restrictions to the Bahamas



US & LEISURE & BAHAMAS PERFORM

LEISURE & HOSPITALITY PERFORMANCE REVIEW IN 4Q22 vs 3Q22

| In US\$'mil | 4Q22 | 3Q22 | % Change |
|--------------------------|-------|-------|-------------|
| Revenue | | | |
| RWNYC and RW Omni | 89.4 | 86.5 | ↑3% |
| RW Bimini | 11.4 | 8.6 | ↑33% |
| Total | 100.8 | 95.1 | ↑6% |
| % of 2019 | >100% | >100% | |
| Adjusted EBITDA/(LBITDA) | | | |
| RWNYC and RW Omni | 37.3 | 32.1 | ↑16% |
| RW Bimini | (4.5) | (3.2) | ↓41% |
| Total | 32.8 | 28.9 | ↑13% |
| % of 2019 | >100% | >100% | _ |
| Margin | 33% | 30% | |

- RWNYC maintained robust business volumes; aided Group's performance in 4Q22
- Gradual improvement in operating performance at RW Bimini; incurred higher costs as operations ramped up



RESORTS WORLD NEW YORK CITY

- Leading VLT facility in New York State with approx. 41%* market share
- The new 400-room Hyatt Regency JFK Airport at Resorts World New York hotel opened on 6 August 2021
- Features premium guestrooms, state-ofthe-art conference space, renowned F&B outlets and additional gaming space

* By gaming revenue

US





....New York City's premier integrated resort destination

US

EMPIRE RESORTS, INC.

- 49%-owned via an associate company
- 1 of 4 commercial gaming-licensed casinos in the New York State
- 150 live table games, ~1,600 VGMs, over 400 rooms across 2 premium hotels
- 1 of 9 licensed mobile sports betting operators in New York, operating Resorts World Bet
- Total investment in Empire: ~USD624 mil



.....Premium destination resort offering unparalleled entertainment

US

EMPIRE RESORTS, INC. PERFORMANCE REVIEW IN 4Q22 & FY22

| In US\$'mil | 4Q22 | 4Q21 | % Change | FY22 | FY21 | % Change |
|------------------------|-------|-------|-------------|-------|-------|-------------|
| Revenue | 67.2 | 62.4 | ↑8% | 262.9 | 231.0 | ↑14% |
| % of 2019 | >100% | >100% | | >100% | 96% | |
| Adjusted EBITDA | 5.2 | 13.1 | ↓60% | 37.2 | 36.0 | ↑3% |
| % of 2019 | N/A | N/A | | N/A | N/A | |
| Adjusted EBITDA Margin | 8% | 21% | | 14% | 16% | |

- Decline in 4Q22 adjusted EBITDA mainly due to one-off cost incurred and higher operating expenses
- Empire maintained strong operating trends in FY22



EMPIRE RESORTS, INC. PERFORMANCE REVIEW IN 4Q22 vs 3Q22

| In US\$'mil | 4Q22 | 3Q22 | % Change |
|----------------------------|-------|-------|-------------|
| Revenue | 67.2 | 73.9 | ↓9% |
| % of 2019 | >100% | >100% | |
| Adjusted EBITDA / (LBITDA) | 5.2 | 19.3 | ↓73% |
| % of 2019 | N/A | N/A | |
| Adjusted EBITDA Margin | 8% | 26% | |

- Decline in revenue mainly due to lower volume of business at RW Catskills
- Excluding the impact of one-off items, Empire's adjusted EBITDA declined by 34%, mainly due to higher payroll and related costs and other operating expenses



RESORTS WORLD HUDSON VALLEY

- New York State's newest casino
- Opened on 28 December 2022
- 60,000 sq ft gaming and entertainment hub featuring:
 - 1,200 VGMs
 - Bar and Lounge
 - Various F&B Offerings







US



LOOKING AHEAD

GROUP OPERATIONS

LOOKING AHEAD PROSPECTS AND FOCUS

Resorts World Genting

- Continued ramp up of RWG's operations whilst focusing on managing yield and profitability
- Build on RWG's service delivery and product offerings to enhance the quality of guest experience
- Leverage quality assets to grow key business segments and attract incremental foreign visitation
- Continued focus on operational efficiencies and cost management to deliver sustainable performance









GROUP OPERATIONS

LOOKING AHEAD PROSPECTS AND FOCUS

UK & Egypt

- Challenges implicit in the current operating environment remain
- Continued focus on cost optimisation whilst reinforcing the Group's operational and financial foundations
- Ongoing investments will enable the Group to strengthen its capabilities and enhance competitiveness









GROUP OPERATIONS

LOOKING AHEAD PROSPECTS AND FOCUS

US & Bahamas

- Focus on exploring key opportunities to reinforce the Group's position as the leading gaming operator in the northeast US region
- Maximise synergies between RWNYC and Empire to improve the Group's competitiveness and overall returns of its US operations
- Emphasis on the ramp up of new facilities at RWNYC to boost visitation and spend
- RW Bimini focus on cruise strategy and intensifying marketing and promotional activities









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