

28th December 2018

Dear Valued Supplier,

RE : VENDOR MANAGEMENT PERFORMANCE SCORECARD

Please be informed that with effect from 01st January 2019, Genting Malaysia Berhad ('GENM') will be implementing Vendor Management Performance Scorecard ("VMPS"). VMPS will be used to measure the performance and effectiveness of Suppliers in their provision of goods and/or services to GENM Group. Suppliers chosen to be evaluated will be at the sole discretion of GENM.

The main criteria included in our scorecard are as listed below : -

- Quality
- Delivery
- Customer Service
- Commercial (i.e, payment term which not limited to early payment discount)
- Risk (i.e, Financial stability of Supplier)

Suppliers will be evaluated twice a year. Please refer below for our Performance Level grading : -

Average Weighted Score	Performance Level
> 4.0	A = Excellent
3.51 - 4.0	B = Good
2.5 - 3.5	C = Fair
< 2.5	D = Poor

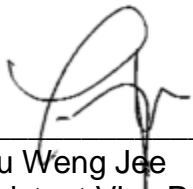
Please be advised that the ideal Performance Level will be Status A, and preference shall be given to Status A Suppliers when GENM shortlist its sourcing invitation list. However, any variation or deviation on this, is at the discretion of GENM.

Once Suppliers are made known of their Performance Level, Suppliers are required and expected to take corrective action to improve on their status should they fall below Status A. Time frames and improvement action plans should be provided to the respective GENM Buyer.

Lastly, we would like to emphasize the importance of the VMPS in order to maintain a healthy supply chain which will benefit all parties.

We look forward to a long association with your esteem organization.

Yours sincerely,
For and on behalf of Genting Malaysia Berhad



Yau Weng Jee
Assistant Vice President
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